

EVALUATION CRITERIA

The IEEP uses a competitive process to rank Stage 2 applications according to an overall project score. The following criteria will be used to calculate the project score. The criteria may be amended from time to time.

PROJECT PROPOSAL (35 POINTS)

Evaluation	Points	Description
Strength of written proposal, including, without limitation, clear outline of Project, Project plan and timeline, and evidence demonstrating the necessity of the proposed participant Incentive	15	<ul style="list-style-type: none"> • Clear outline of the project (up to 5 points) • Demonstrated funding requirement (up to 5 points) • Suitable project plan and timeline (up to 5 points)
Strength of risk analysis and proposed mitigation strategies	10	<ul style="list-style-type: none"> • Relevant risks identified: project execution, timeline, savings, team (up to 5 points) • Appropriate mitigation strategies proposed (up to 5 points)
Strength of the project team	10	<ul style="list-style-type: none"> • Evidence of applicant commitment and project champion (up to 5 points) • Project implementation experience and expertise (up to 5 points)

PROJECT SAVINGS (25 POINTS)

Evaluation	Points	Description
Project size (first year annual savings)	10	<ul style="list-style-type: none">• 2,000 - 5,000 MWh = 2.5 points• > 5,000 - 10,000 MWh = 5 points• > 10,000 - 15,000 MWh = 7.5 points• >15,000 MWh = 10 points
Effective useful life (for the project)	10	<ul style="list-style-type: none">• 0-4 years = 2.5 points• 5-9 years = 5 points• 10-19 years = 7.5 points• \geq 20 years = 10 points
Contribution to summer peak demand reduction	5	<ul style="list-style-type: none">• kW/MWh ratio > 0.01 - 0.1 = 2 points• kW/MWh ratio > 0.1 - 0.15 = 3 points• kW/MWh ratio > 0.15 - 0.25 = 4 points• kW/MWh ratio > 0.25 = 5 points

RATEPAYER INVESTMENT (40 POINTS)

Evaluation	Points	Description
First year savings acquisition cost (\$/kWh)	20	<ul style="list-style-type: none"> • > \$0.30/kWh = 5 points • > \$0.20 - \$0.30/kWh = 10 points • > \$0.10 - \$0.20/kWh = 15 points • \$0.01 - \$0.10/kWh = 20 points
Program administrator cost (PAC) test score as calculated by the IESO	15	<ul style="list-style-type: none"> • 1.00 - 1.50 = 5 points • 1.51 - 2.00 = 10 points • >2.00 = 15 points
Alignment with Identified Local Need Areas (refer to table for areas below)	5	<ul style="list-style-type: none"> • >0% but <50% of project savings in Identified local need areas: 1 point • 50-74% of project savings in identified local need areas: 3 points • 75-100% of Project savings in identified local need areas: 5 points

IDENTIFYING LOCAL AREA NEEDS

The following areas in Ontario have been identified through the [regional planning process](#) as areas with potential to benefit from further energy efficiency. Projects located in these areas will be awarded points toward their Stage 2 application score as noted above.

Region	Local Area	Qualifying Postal Codes
East Lake Superior	<ul style="list-style-type: none"> City of Sault Ste. Marie 	All
Greater Bruce Huron (South Huron-Perth)	<ul style="list-style-type: none"> Municipality of South Huron Municipality of South Perth 	All
Greater Ottawa	<ul style="list-style-type: none"> City of Ottawa 	All
Greater Toronto Area North (York Region)	<ul style="list-style-type: none"> City of Vaughan Town of Aurora Town of Newmarket Town of East Gwillimbury City of Markham City of Richmond Hill 	All
Greater Toronto Area West	<ul style="list-style-type: none"> City of Brampton Town of Caledon Town of Milton 	All
Toronto	<ul style="list-style-type: none"> Richview South Area 	M5E, M5H, M5J, M5K, M5L, M5M, M5N, M5P, M5T, M5V, M6A, M6B, M6C, M6E, M6G, M6H, M6J, M6K, M6L, M6M, M6N, M6P, M6S, M8V, M8W, M8X, M8Y, M8Z, M9A, M9B, M9C

Region	Local Area	Qualifying Postal Codes
Kitchener/Waterloo/ Cambridge/Guelph	<ul style="list-style-type: none"> • Township of Woolwich 	All
Peterborough to Kingston	<ul style="list-style-type: none"> • City of Kingston • City of Belleville 	All
Windsor-Essex	<ul style="list-style-type: none"> • City of Windsor • Essex County • Municipality of Chatham-Kent 	All